T E N D E R C O N D I T I O N S

for

Delivery

Of

Multibeam sonar for

LAUGE KOCH

# Tender DOCUMENTS

The complete tender documents consist of:

* Notice on Udbud.dk
* These tender conditions
* DALO's Terms and Conditions for trade with the Danish Defence Acquisition and Logistics Organization (hereinafter referred to as The Terms and Conditions)
* DALO's Requirement Specification
* Cover Letter (template)

# THE delivery

The full and detailed description of the delivery is contained in DALO's Requirement Specification and the notice on Udbud.dk.

# Technical specifications and standards

The tender documents may contain requirements that are expressed in the form of technical specifications, such as an ISO standard or a reference to a Nato Stock No. / part number. This shall only be understood as a reference to the quality required. Thus, if any technical specifications do not include the words "or equivalent", the text should be understood to include the words "or equivalent". Similar products, able to fulfill the same requirements / needs and of an equivalent quality, can therefore also be offered.

# award criteria

The Contract will be awarded on the basis of the award criterion "the economically most advantageous tender". In the evaluation of the tenders the Contracting Authority will use the following criteria with the specified weighting.

Should the situation arise, that two tenders achieve the exact same evaluation, and are these two tenders the economically most advantageous tenders DALO will award the contract after drawing lots under strict observation of the principle of equal treatment.

*1.* *Price 60 %*

The tenderer must state the overall contract price excluding VAT and any other taxes in the tender.

When evaluating this award criterion a low overall contract price will be viewed positively.

*2.* *Conditional requirements 40 %*

*The weighting of the conditional requirements are described below.*

|  |  |
| --- | --- |
| **Requirement** | **Weight** |
| Number of beams | 20 % |
| Selectable swath width min | 10 % |
| Tracker | 20 % |
| Multi Detect | 20 % |
| Rack Mount | 5 % |
| Warranty | 25 % |

# alternative offers and reservations

The tenderer is not allowed to submit **alternative offers**.

**Reservations** regarding DALO's Terms and Conditions and the Requirement Specification will not be accepted. If a tender contains such reservations it will be considered non-compliant and not be taken into consideration.

# Questions in writing

Questions regarding the tender documents shall be submitted to [FMT-KTP-TENDER-MA@mil.dk](mailto:FMT-KTP-TENDER-MA@mil.dk) marked “Multibeam Sonar”.

Questions and answers (anonymized) will be uploaded to www.udbud.dk with the other tender documents.

Questions received no later than 7th March 2016 will be answered by DALO no later than 9th March 2016.

Questions received later than 7th March 2016 will not be answered.

# The content of the tender

Tenders must be in English or Danish.

The tender shall contain the following:

1. Cover letter – preferably using the DALO template
2. Filled out Requirement Specification

Tenderers are especially made aware of that they should **not** submit their own terms of delivery or any other documentation not requested by DALO.

# Deadline for submitting bids; Timeframe during which the tenderer must maintain the tender

The tender must be submitted by e-mail to FMT-KTP-TENDER-MA@mil.dk no later than 14th March 2016 at 10:00 CET. Tenders received after this time will not be taken into consideration.

The tenderer must maintain the bid for a period of 3 months after the deadline.

# Handling of tenders

DALO does not consider the tender procedure concluded until the contract is signed and reserves the right to terminate the procedure without an award. Regardless of whether the contract is awarded or not, all tenderers are bound by the terms of the bid until DALO has entered into a contract or the period set out in clause of these Instructions to tenderers has expired.

Should the contract be awarded to a joint group of economic operators (a consortium) the participants of such consortium must assume joint and several liabilities and appoint a representative of the group who is authorized to be DALO's contact to the consortium.